



Personal Managed Funds

Balanced Fund



## Fund Update

for the quarter ended 30 September 2018

This fund update was first made publicly available on 29 October 2018

### What is the purpose of this update?

This document tells you how the Balanced Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. AMP Wealth Management New Zealand Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

### Description of this fund

The fund has a well-diversified portfolio that primarily invests in lower-risk income assets with a moderate allocation to growth assets. The fund aims to achieve modest to medium returns, in exchange there may be small movements up and down in the value of your investments.

|                           |                   |
|---------------------------|-------------------|
| Total value of the fund   | \$29,768,864      |
| The date the fund started | 16 September 1987 |

### What are the risks of investing?

Risk indicator for the Balanced Fund:



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at [today.amp.co.nz/risk-profile-calculator](http://today.amp.co.nz/risk-profile-calculator).

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

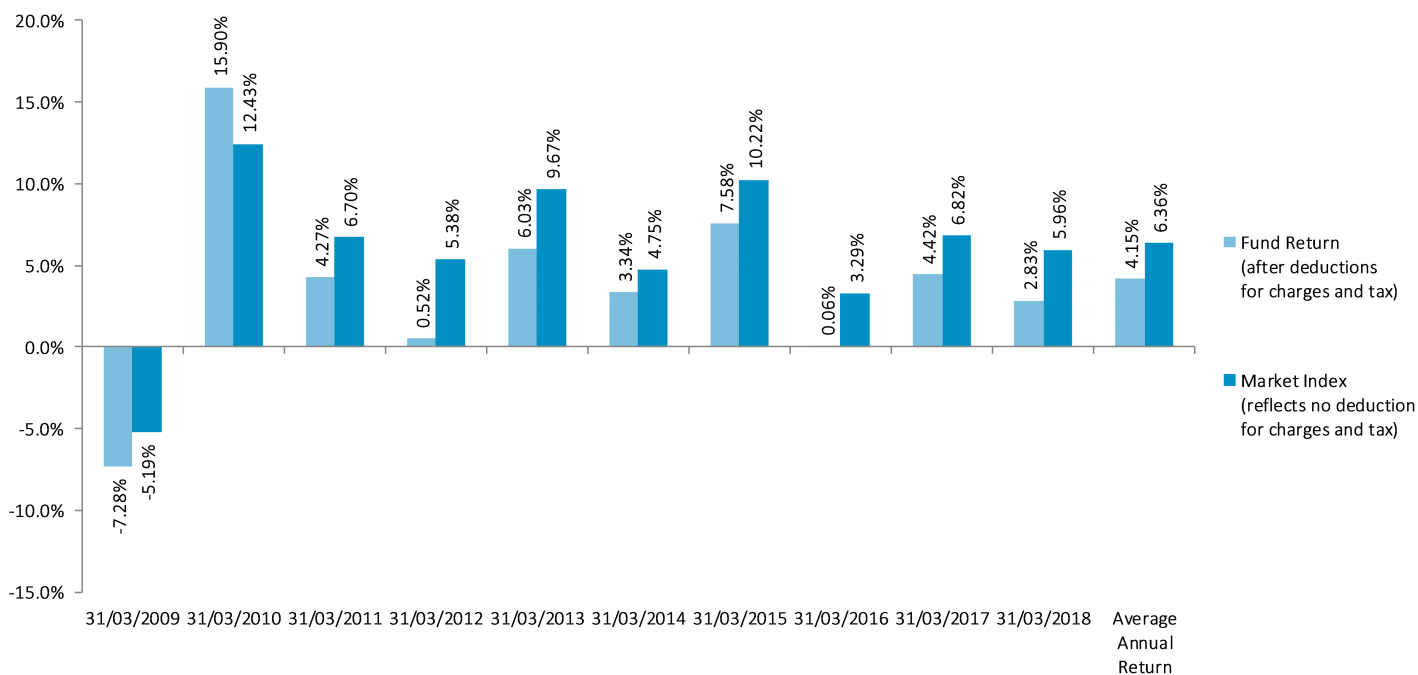
This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the past 5 years. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the product disclosure statement (PDS) for more information about the risks associated with investing in this fund.

### How has the fund performed?

|   | Average over past 5 years <sup>1,2</sup> | Past year <sup>1,2</sup> |
|---|--|--------------------------|
| <b>Annual return</b><br>(after deductions for charges and tax)  | 4.13%                                    | 4.69%                    |
| <b>Annual return</b><br>(after deductions for charges but before tax)   | 4.57%                                    | 4.74%                    |
| <b>Composite of market index annual return</b><br>(reflects no deduction for charges and tax)<br><b>and peer group index annual return</b><br>(after deductions for charges but before tax) | 7.03%                                    | 7.14%                    |

## Annual return graph<sup>1,2</sup>



This shows the return after fund charges and tax for each of the last 10 years ending 31 March. The last bar shows the average annual return for the last 10 years, up to 30 September 2018.

**Important:** This does not tell you how the fund will perform in the future.

## What fees are investors charged?

Investors in the Balanced Fund are charged fund charges. In the year to 31 March 2018 these were:

|  | % of net asset value   |
|--|--|
| <b>Total fund charges<sup>3</sup></b>                    | 2.36%  |
| Which are made up of -                                   |  |
| <b>Total management and administration charges</b>       | 2.36%  |
| Including -  |  |
| Manager's basic fee                                      | 1.77%  |
| Other management and administration charges <sup>4</sup> | 0.59%  |
| <b>Total performance-based fees</b>                      | 0.00%  |
| <b>Other charges</b>                                     | <b>Dollar amount per investor or description of how charge is calculated</b> |

NIL

Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the 'fees and other charges' document on the entry relating to the offer of interests in the Personal Managed Funds maintained on the offer register ([disclose-register.companiesoffice.govt.nz](http://disclose-register.companiesoffice.govt.nz)) for more information about those fees.

Small differences in fees and charges can have a big impact on your investment over the long term.

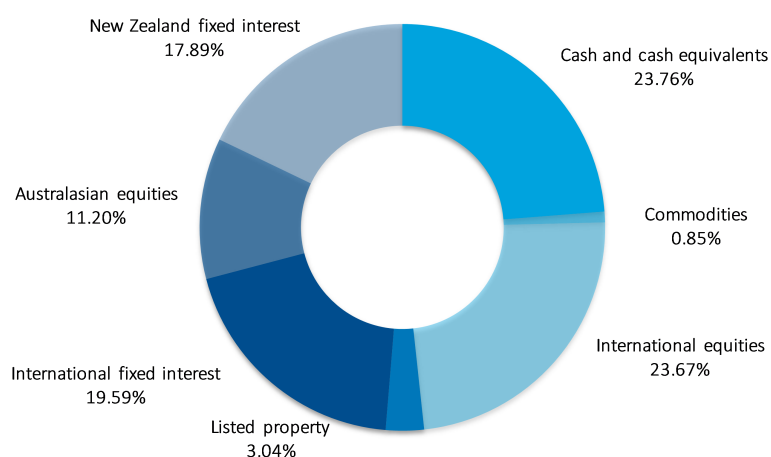
## Example of how this applies to an investor

Craig had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Craig received a return after fund charges were deducted of \$469.00 (that is 4.69% of his initial \$10,000). Craig also paid \$0.00 in other charges. This gives Craig a total return after tax of \$469.00 for the year.

## What does the fund invest in?

### Actual investment mix<sup>5</sup>

This shows the types of assets that the fund invests in.



### Target investment mix

This shows the mix of assets that the fund generally intends to invest in.

| Asset Type                   | Allocation |
|------------------------------|------------|
| Cash and cash equivalents    | 18.00%     |
| New Zealand fixed interest   | 21.00%     |
| International fixed interest | 24.00%     |
| Australasian equities        | 11.00%     |
| International equities       | 21.50%     |
| Listed property              | 3.00%      |
| Unlisted property            | 0.00%      |
| Commodities                  | 0.75%      |
| Other*                       | 0.75%      |

\*Other consists of alternative strategies (0.75%)

### Top 10 investments<sup>5</sup>

| Name  | Percentage of fund net assets | Asset Type                 | Country     | Credit rating (if applicable) |
|---|-------------------------------|----------------------------|-------------|-------------------------------|
| 1 Call Account (Westpac Banking Corporation Advance Acct) | 7.91%                         | Cash and cash equivalents  | New Zealand | AA                            |
| 2 Call Account (ANZ 32 Day Constant Maturity Date)        | 3.41%                         | Cash and cash equivalents  | New Zealand | AA                            |
| 3 New Zealand Government bond maturing 15 Apr 27          | 1.91%                         | New Zealand fixed interest | New Zealand | AA+                           |
| 4 Orbis Global Equity LE Fund                             | 1.88%                         | International equities     | Australia   | N/A                           |
| 5 Call Account (Rabobank Advance Account NZD)             | 1.76%                         | Cash and cash equivalents  | New Zealand | A                             |
| 6 ASB Bank Ltd note maturing 12 Nov 18                    | 1.22%                         | New Zealand fixed interest | New Zealand | AA-                           |
| 7 New Zealand Government bond maturing 14 Apr 33          | 1.22%                         | New Zealand fixed interest | New Zealand | AA+                           |
| 8 New Zealand Government bond maturing 15 May 21          | 1.21%                         | New Zealand fixed interest | New Zealand | AA+                           |
| 9 a2 Milk Co Ltd  | 0.66%                         | Australasian equities      | New Zealand | N/A                           |
| 10 ASB Bank Ltd note maturing 21 Nov 18                   | 0.62%                         | New Zealand fixed interest | New Zealand | AA-                           |

The top 10 investments make up 21.80% of the fund.

## Currency hedging

The Fund will (or will invest in underlying funds that will) hedge foreign currency exposure for all asset classes, with the exception of International equities – Emerging markets, where currency exposure will be unhedged, and Australasian equities and International equities – Developed markets, where currency exposure is actively managed.

## Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

| Name                   | Current position            | Time in current position | Other current position                                  | Time in other current position |
|------------------------|-----------------------------|--------------------------|---|--------------------------------|
| Simon John Hoole       | Investment Committee Member | 1 year and 8 months      | Chief Financial Officer, AMP Financial Services         | 4 years and 9 months           |
| Therese Mary Singleton | Investment Committee Member | 3 years and 8 months     | General Manager, Advice & Sales, AMP Financial Services | 1 year and 9 months            |
| Blair Robert Vernon    | Investment Committee Member | 7 years and 3 months     | Managing Director, AMP Financial Services               | 1 year and 9 months            |

## Further information

You can also obtain this information, the PDS for the Personal Managed Funds, and some additional information from the offer register at [disclose-register.companiesoffice.govt.nz](https://disclose-register.companiesoffice.govt.nz).

## Notes

- 1 We have used a composite index to prepare the table and bar graph, as there was no market index available for some of the relevant assets. The composite index is calculated using the target investment mix weightings of the underlying market and peer group indices for the asset classes that the fund invests into. A composite index may be a less reliable indicator of performance than an appropriate market index. The return for the peer group index reflected in the table and the bar graph is net of fund charges and trading expenses, and gross of tax. Additional information about the market and peer group indices is available in the Statement of Investment Policy and Objectives for your product which is available on the offer register at [disclose-register.companiesoffice.govt.nz](https://disclose-register.companiesoffice.govt.nz). Index disclaimers can be found on the AMP website at [amp.co.nz/indexdisclaimers](https://amp.co.nz/indexdisclaimers).
- 2 Some components of the composite index for this fund have changed in the past quarter to more closely align with our underlying investments. For details of the indices used to calculate the composite index, please see the Statement of Investment Policy and Objectives for your product which is available on the offer register at [disclose-register.companiesoffice.govt.nz](https://disclose-register.companiesoffice.govt.nz).
- 3 The Total Fund Charges are inclusive of any applicable GST.
- 4 The other management and administration charges include estimates of underlying fund charges provided by underlying fund managers. The balance dates of the underlying fund(s) do not align with the balance date of the fund. To estimate the charges, AMP includes the underlying fund charges as at the relevant underlying fund(s) balance date, adjusted (where required) to reflect any material changes advised to AMP by the relevant underlying manager as having occurred during the intervening period.
- 5 The actual investment mix and top ten investments have been calculated excluding cash and cash equivalents held for operational purposes.

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