

Saving & Superannuation Products - Investment Returns

as at 31 March 2016



CPI for the year ending

31-Mar-16 0.4%

Fund Name	Inception Date	Performance to 31 March 2016 (%)				Performance to 31 March 2016 (%)						Performance for Calendar Year (%)						Unit Exit Price	Fund Size (\$m)	
		1 Month	3 Month	6 Month	9 Month	1 Year	2 Years	3 Years	5 Years	7 Years	Since Inception	2015	2014	2013	2012	2011	2010			
Goldline*																				
Investment & Protection Plan																				
Balanced	Aug-1995	3.45	0.43	3.62	-0.20	3.2	7.5	7.4	6.4	7.1	3.8	5.6	9.1	11.8	10.0	-2.1	3.7	21.464	46.78	
Aggressive	Aug-1995	4.13	-0.40	3.38	-2.04	2.8	8.4	8.9	7.0	7.9	3.3	6.5	10.0	17.0	11.7	-5.5	3.1	19.558	12.09	
Spread Managers	Sep-1995	3.21	0.43	2.40	-2.65	-1.3	3.8	4.2	3.5	6.0	3.0	1.0	7.4	7.1	7.9	-3.8	3.5	18.307	4.35	
Protected	Aug-1995	0.36	1.14	2.36	3.67	4.9	4.8	4.3	3.5	3.1	3.3	5.0	4.5	3.0	2.1	2.4	2.5	19.652	4.63	
Personal Superannuation Plan																				
Balanced	Aug-1995	3.46	0.43	3.61	-0.22	3.2	7.5	7.4	6.4	7.1	3.8	5.6	9.1	11.8	9.9	-2.1	3.7	21.505	32.63	
Aggressive	Aug-1995	4.13	-0.41	3.38	-2.04	2.8	8.4	8.9	7.0	7.9	3.3	6.5	10.0	17.0	11.7	-5.5	3.1	19.612	8.92	
Spread Managers	Sep-1995	3.21	0.42	2.37	-2.67	-1.3	3.9	4.2	3.5	6.0	3.0	1.0	7.5	7.1	7.9	-3.8	3.4	18.363	5.13	
Protected	Aug-1995	0.36	1.14	2.36	3.67	4.9	4.8	4.3	3.5	3.1	3.3	5.0	4.5	3.0	2.1	2.4	2.5	19.652	2.58	
Personal Superannuation Plan (Locked-In)																				
Managed	Nov-1996	3.51	0.56	3.75	-0.08	3.3	7.5	7.4	6.3	7.1	3.5	5.6	9.0	11.7	9.8	-2.2	3.6	19.322	5.15	
Equities	Nov-1996	7.67	4.27	14.15	8.80	7.4	8.9	9.3	9.3	9.4	3.8	7.4	11.5	11.6	20.8	-6.2	4.6	20.570	3.91	
Protected	Nov-1996	0.40	1.23	2.47	3.80	5.0	4.9	4.4	3.5	3.1	3.3	5.0	4.5	3.0	2.0	2.4	2.5	18.634	0.55	
Premier Superannuation Plan																				
Equities	Sep-1996	7.61	4.15	14.02	8.66	7.3	8.8	9.3	9.3	9.4	4.5	7.3	11.5	11.6	20.8	-6.2	4.6	23.496	0.21	
Balanced	Sep-1996	3.46	0.43	3.61	-0.22	3.2	7.5	7.4	6.4	7.1	4.0	5.6	9.1	11.8	9.9	-2.1	3.7	21.505	0.74	
Aggressive	Sep-1996	4.13	-0.41	3.38	-2.04	2.8	8.4	8.9	7.0	7.9	3.5	6.5	10.0	17.0	11.7	-5.5	3.1	19.612	0.30	
Spread Managers	Sep-1996	3.21	0.42	2.37	-2.67	-1.3	3.9	4.2	3.5	6.0	3.2	1.0	7.5	7.1	7.9	-3.8	3.4	18.363	0.40	
Protected	Sep-1996	0.35	1.14	2.35	3.66	4.9	4.8	4.3	3.4	3.1	3.4	4.9	4.5	2.9	2.0	2.3	2.5	19.270	0.00	
Original Goldline*																				
Investment & Protection Plan																				
Managed	Jan-1991	3.45	0.43	3.61	-0.21	3.2	7.5	7.4	6.3	7.0	4.4	5.7	9.0	11.6	9.8	-2.2	3.6	29.308	0.04	
Equities	Jan-1991	7.61	4.15	14.02	8.67	7.3	8.8	9.3	9.3	9.4	5.9	7.3	11.5	11.6	20.8	-6.2	4.6	41.955	0.03	
International	Jan-1991	4.07	-2.99	-0.05	-7.67	0.8	9.6	11.2	7.3	8.7	4.2	7.2	11.6	28.2	11.5	-11.0	2.0	27.864	0.01	
Conservative	Nov-1992	1.89	0.84	2.36	0.83	2.7	5.3	4.7	4.4	4.9	4.1	3.9	6.3	5.1	5.8	1.7	3.4	25.407	0.03	
Protected	Jan-1991	0.36	1.15	2.37	3.68	4.9	4.8	4.3	3.5	3.1	3.7	5.0	4.5	2.9	2.0	2.4	2.5	24.842	0.32	
Personal Superannuation Plan																				
Managed	Jan-1991	3.52	0.60	3.97	0.31	3.9	8.2	8.1	7.0	7.8	5.1	6.3	9.7	12.4	10.6	-1.5	4.3	34.901	24.60	
Equities	Jan-1991	7.70	4.36	14.49	9.29	8.1	9.6	10.0	10.1	10.2	6.6	8.1	12.3	12.4	21.6	-5.5	5.3	49.259	6.13	
International	Jan-1991	4.13	-2.86	0.28	-7.20	1.5	10.4	12.0	8.1	9.5	4.9	7.9	12.3	29.1	12.3	-10.3	2.7	32.654	3.26	
Property	Jan-1991	4.57	3.63	5.60	6.07	6.7	4.3	3.1	2.4	2.2	3.4	3.4	1.6	1.1	1.4	1.7	1.4	23.167	0.20	
Conservative	Nov-1992	1.95	1.01	2.72	1.09	3.1	5.9	5.3	5.1	5.6	4.8	4.3	7.0	5.9	6.6	2.4	4.2	29.488	0.52	
Protected	Jan-1991	0.42	1.30	2.70	4.18	5.6	5.5	5.0	4.2	3.8	4.4	5.7	5.2	3.7	2.7	3.1	3.2	29.145	3.71	

* Closed to new policies

Disclaimer: The returns shown above are historical net returns after the deduction of tax and annual fees, assume the reinvestment of any distributed income, and that the investment was held for the full period quoted. Returns for two years or more have been annualised. It is also assumed that no entry or exit fees have been incurred during the return calculation periods. Please note that past performance is no guarantee of future returns or trends. The funds are managed by The National Mutual Life Association of Australasia Limited ABN 72 004 020 437 (incorporated in Victoria, Australia). Investments in the funds are subject to investment risk including possible loss of principal invested. The performance of or returns from the funds, or the repayment of capital (unless otherwise stated), is not guaranteed (in full or in part) by the trustee, New Zealand Permanent Trustees Limited, The National Mutual Life Association of Australasia Limited ABN 72 004 020 437 (incorporated in Victoria, Australia) or any other party. However, The National Mutual Life Association of Australasia Limited ABN 72 004 020 437 (incorporated in Victoria, Australia) has agreed to protect the capital (after the deduction of the asset charge), together with any previously credited interest for the Protected Fund, from adverse movements in investment markets on an unsecured basis.

Note : Every effort has been made to ensure accuracy, but no liability is accepted for any error of fact.

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Fund Name	Inception Date	Performance to 31 March 2016 (%)				Performance to 31 March 2016 (%)						Performance for Calendar Year (%)					Unit Exit Price	Fund Size (\$m)	
		1 Month	3 Month	6 Month	9 Month	1 Year	2 Years	3 Years	5 Years	7 Years	Since Inception	2015	2014	2013	2012	2011			2010
Link-Save/Link-Save Plus*																			
Managed	Apr-1982	3.46	0.45	3.62	-0.19	3.2	7.5	7.4	6.3	7.1	6.4	5.6	9.0	11.7	9.9	-2.2	3.6	82.582	42.08
Protected	May-1988	0.36	1.14	2.36	3.67	4.9	4.8	4.3	3.5	3.1	4.2	5.0	4.5	2.9	2.0	2.4	2.5	31.837	2.26
Pension	Oct-1984	3.45	0.42	3.60	-0.22	3.2	7.4	7.3	6.3	7.0	5.8	5.6	8.9	11.6	9.8	-2.2	3.6	59.562	3.66
Flexipol*																			
Ordinary Policies																			
Protected	Sep-1981	0.39	1.25	2.62	4.18	5.8	6.1	5.7	5.0	4.6	6.1	6.2	6.1	4.7	3.6	4.1	4.2	23.616	
Aggressive	Nov-2001	4.13	-0.40	3.38	-2.04	2.8	8.4	8.9	7.0	7.9	3.0	6.5	10.0	17.0	11.7	-5.5	3.1	19.558	
Spread Managers	Nov-2001	3.21	0.43	2.40	-2.65	-1.3	3.8	4.2	3.5	6.0	2.4	1.0	7.4	7.1	7.9	-3.8	3.5	18.307	
Superannuation Policies																			
Protected	Sep-1979	0.39	1.25	2.62	4.18	5.8	6.1	5.7	5.0	4.6	6.1	6.2	6.1	4.7	3.6	4.1	4.2	23.616	
Aggressive	Nov-2001	4.13	-0.41	3.38	-2.04	2.8	8.4	8.9	7.0	7.9	3.0	6.5	10.0	17.0	11.7	-5.5	3.1	19.612	
Spread Managers	Nov-2001	3.21	0.42	2.37	-2.67	-1.3	3.9	4.2	3.5	6.0	2.4	1.0	7.5	7.1	7.9	-3.8	3.4	18.363	

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