

## Investment Bonds - Investment Returns

as at 30 November 2016



CPI for the year ending

30-Sep-16 0.2%

| Fund Name                      | Inception Date | Performance to 30 November 2016 (%) |         |         |         | Performance to 30 November 2016 (%) |         |         |         |         |                 | Performance for Calendar Year (%) |      |      |      |       |      | Unit Exit Price | Fund Size (\$m) |
|--------------------------------|----------------|-------------------------------------|---------|---------|---------|-------------------------------------|---------|---------|---------|---------|-----------------|-----------------------------------|------|------|------|-------|------|-----------------|-----------------|
|                                |                | 1 Month                             | 3 Month | 6 Month | 9 Month | 1 Year                              | 2 Years | 3 Years | 5 Years | 7 Years | Since Inception | 2015                              | 2014 | 2013 | 2012 | 2011  | 2010 |                 |                 |
| <b>Retirement Income Bond*</b> |                |                                     |         |         |         |                                     |         |         |         |         |                 |                                   |      |      |      |       |      |                 |                 |
|                                | Jun-1990       | 0.32                                | 0.98    | 2.11    | 3.26    | 4.5                                 | 4.1     | 3.8     | 2.8     | 2.4     | 3.4             | 4.0                               | 3.2  | 1.6  | 1.1  | 1.4   | 1.4  | 24.322          | 11.00           |
| <b>Zenith Bond*</b>            |                |                                     |         |         |         |                                     |         |         |         |         |                 |                                   |      |      |      |       |      |                 |                 |
| Mortgage Portfolio             | May-1995       | 0.13                                | 0.40    | 0.83    | 1.30    | 1.8                                 | 2.2     | 3.6     | 2.0     | 1.4     | 3.5             | 2.5                               | 6.9  | -0.4 | -0.3 | -0.2  | -0.2 | 21.062          | 0.53            |
| Fixed Interest Portfolio       | Sep-1993       | -0.98                               | -1.95   | -0.70   | 0.86    | 2.5                                 | 2.9     | 3.5     | 2.7     | 3.5     | 3.7             | 2.6                               | 5.1  | -1.2 | 3.7  | 7.4   | 4.7  | 23.162          | 0.06            |
| Conservative Portfolio         | Sep-1993       | -0.14                               | -1.03   | -0.46   | 3.02    | 1.1                                 | 3.0     | 3.9     | 4.6     | 4.0     | 3.4             | 3.7                               | 5.7  | 5.1  | 5.4  | 1.9   | 3.2  | 21.499          | 0.59            |
| Managed Portfolio              | Sep-1993       | 0.88                                | -0.62   | -0.87   | 6.33    | -0.3                                | 4.2     | 6.0     | 9.2     | 6.2     | 2.9             | 6.4                               | 8.5  | 17.1 | 10.5 | -4.9  | 2.5  | 19.225          | 0.47            |
| Property Portfolio             | Apr-1995       | 0.60                                | -3.77   | -2.84   | 2.09    | 3.0                                 | 5.6     | 7.2     | 7.1     | 6.2     | 5.2             | 7.5                               | 13.0 | 2.3  | 11.7 | 3.6   | 2.2  | 30.066          | 0.02            |
| Shares Portfolio               | Sep-1993       | -0.13                               | -3.47   | -0.73   | 11.64   | 10.8                                | 8.1     | 8.5     | 11.3    | 8.0     | 4.3             | 7.0                               | 11.6 | 11.2 | 18.9 | -4.9  | 3.2  | 26.456          | 0.10            |
| <b>Prosperity Bond*</b>        |                |                                     |         |         |         |                                     |         |         |         |         |                 |                                   |      |      |      |       |      |                 |                 |
| Protected                      | Oct-1987       | 0.32                                | 0.97    | 2.10    | 3.24    | 4.4                                 | 4.1     | 3.8     | 2.8     | 2.4     | 3.9             | 3.9                               | 3.2  | 1.6  | 1.1  | 1.4   | 1.4  | 30.130          | 0.93            |
| Managed Portfolio              | Oct-1984       | 0.35                                | -0.99   | -0.64   | 5.39    | 0.9                                 | 4.0     | 5.5     | 7.5     | 5.5     | 4.8             | 5.4                               | 7.8  | 11.5 | 8.8  | -1.8  | 2.8  | 45.465          | 1.19            |
| Property Portfolio             | Oct-1984       | 1.07                                | -6.83   | -5.26   | 2.66    | 3.3                                 | 2.1     | 1.5     | 1.0     | 0.9     | 3.1             | 1.6                               | 0.6  | 0.1  | 0.4  | 0.7   | 0.4  | 26.584          | 0.16            |
| Shares Portfolio               | Aug-1986       | -0.13                               | -3.47   | -0.73   | 11.64   | 10.8                                | 8.1     | 8.5     | 11.3    | 8.0     | 4.0             | 7.1                               | 11.5 | 11.2 | 19.0 | -4.9  | 3.2  | 32.753          | 0.75            |
| International Portfolio        | May-1987       | 2.08                                | 1.35    | -0.77   | 6.54    | -4.9                                | 3.1     | 6.1     | 11.3    | 6.5     | 5.5             | 7.4                               | 9.0  | 28.4 | 10.0 | -10.1 | 1.7  | 49.032          | 0.15            |

\* Closed to new policies

These returns should be read in conjunction with the notes below:

The returns stated represent in each case and for each fund, the percentage change in the unit price over the period.

These are not necessarily the returns individual investors will receive as this will depend on the prices at which units are purchased and sold, the dates of these transactions and any additional contributions or withdrawals made during the period. Past performance is not indicative of future performance and is not guaranteed by any party. Returns are after the annual management fee and tax.

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