

## AMP Savings and Investments Personal Retirement Plan: Rolling period returns

as at 30 November 2015



| Investment Fund Name  | Inception Date | Unit Price | Fund Size (\$NZm) | Return to 30 Nov 2015 (%) |         |         | Return to 30 Nov 2015 (% per annum.) |         |         |          |                 |
|---|----------------|------------|-------------------|---------------------------|---------|---------|--------------------------------------|---------|---------|----------|-----------------|
|   |                |            |                   | 1 Month                   | 3 Month | 6 Month | 1 Year                               | 3 Years | 5 Years | 10 Years | Since Inception |
| <b>AMP Personal Retirement Plan - closed to new investors</b>         |                |            |                   |                           |         |         |                                      |         |         |          |                 |
| Conservative  | 06/09/96       | 1.8676     | <b>\$21.382</b>   | -0.28%                    | 0.49%   | -0.44%  | 1.89%                                | 3.48%   | 3.44%   | 3.19%    | 3.30%           |
| Balanced  | 06/09/96       | 1.9460     | <b>\$162.446</b>  | -0.13%                    | 1.13%   | -1.87%  | 2.23%                                | 6.62%   | 5.48%   | 3.20%    | 3.52%           |
| Dynamic   | 06/09/96       | 1.8630     | <b>\$108.645</b>  | -0.01%                    | 1.72%   | -3.11%  | 2.42%                                | 9.27%   | 6.77%   | 2.71%    | 3.28%           |
| OnePath Balanced Plus   | 22/02/97       | 1.9492     | <b>\$3.178</b>    | 0.53%                     | 2.27%   | 1.28%   | 8.04%                                | 10.76%  | 8.59%   | 4.54%    | 3.62%           |
| Balanced - Other  | 28/02/97       | 1.7519     | <b>\$8.080</b>    | -0.13%                    | 1.17%   | -1.88%  | 2.32%                                | 6.78%   | 5.60%   | 2.82%    | 3.04%           |
| Legg Mason Balanced   | 28/02/97       | 1.7522     | <b>\$12.886</b>   | 2.41%                     | 0.20%   | -0.55%  | 6.13%                                | 7.07%   | 4.75%   | 2.91%    | 3.04%           |
| NZ Cash   | 11/11/02       | 1.5228     | <b>\$15.037</b>   | 0.07%                     | 0.19%   | 0.54%   | 1.61%                                | 1.74%   | 1.82%   | 2.81%    | 2.88%           |
| NZ Fixed Interest   | 06/09/96       | 2.2251     | <b>\$13.239</b>   | -0.59%                    | -0.55%  | 1.24%   | 3.43%                                | 2.09%   | 3.65%   | 4.26%    | 4.24%           |
| International Fixed Interest  | 06/09/96       | 2.2395     | <b>\$3.235</b>    | -0.25%                    | 0.19%   | -0.21%  | 1.58%                                | 2.72%   | 3.17%   | 3.94%    | 4.28%           |
| NZ Property   | 06/09/96       | 1.6554     | <b>\$17.609</b>   | 0.98%                     | 2.81%   | 5.42%   | 11.66%                               | 8.55%   | 6.13%   | 1.70%    | 2.65%           |
| NZ Shares   | 06/09/96       | 2.8860     | <b>\$22.189</b>   | 1.31%                     | 6.58%   | 4.81%   | 9.85%                                | 12.77%  | 12.00%  | 5.40%    | 5.66%           |
| Strategic NZ Shares   | 04/06/02       | 2.5453     | <b>\$3.529</b>    | 1.83%                     | 6.63%   | 5.57%   | 11.29%                               | 13.52%  | 12.09%  | 5.99%    | 6.78%           |
| International Shares  | 06/09/96       | 1.9223     | <b>\$42.732</b>   | 0.30%                     | 2.59%   | -1.87%  | 7.49%                                | 15.40%  | 9.24%   | 2.86%    | 3.45%           |
| Australian Shares   | 06/09/96       | 2.2855     | <b>\$18.225</b>   | 2.15%                     | -0.59%  | -3.93%  | 0.67%                                | 3.01%   | 2.19%   | 2.63%    | 4.39%           |
| Asian Shares  | 06/09/96       | 1.7112     | <b>\$16.418</b>   | -5.70%                    | -3.89%  | -6.21%  | 6.76%                                | 10.88%  | 3.76%   | 4.22%    | 2.83%           |
| Passive International Shares (Hedged)                                 | 04/06/02       | 1.8981     | <b>\$1.902</b>    | 0.18%                     | 4.90%   | -7.06%  | -0.26%                               | 12.35%  | 8.80%   | 2.98%    | 4.48%           |
| <b>AMP Passive Personal Retirement Plan - closed to new investors</b> |                |            |                   |                           |         |         |                                      |         |         |          |                 |
| Passive NZ Shares   | 31/03/98       | 2.1116     | <b>\$3.562</b>    | 1.45%                     | 6.93%   | 4.36%   | 9.45%                                | 12.72%  | 11.10%  | 4.26%    | 4.32%           |
| Passive International Shares  | 31/03/98       | 1.2208     | <b>\$37.818</b>   | 1.67%                     | 0.97%   | 3.86%   | 15.89%                               | 17.23%  | 10.01%  | 3.82%    | 1.14%           |
| <b>AMP Insurance Bond - closed to new investors</b>                   |                |            |                   |                           |         |         |                                      |         |         |          |                 |
| Balanced  | 16/09/96       | 1.9342     | <b>\$10.525</b>   | -0.11%                    | 1.22%   | -1.72%  | 2.64%                                | 6.99%   | 5.67%   | 3.23%    | 3.49%           |

These returns should be read in conjunction with the notes below:

The returns stated represent in each case and for each fund, the percentage change in the unit price over the period.

The methodology used to calculate these returns assumes all income is reinvested into the fund. It is therefore a combined measure of both capital growth and income. All returns are expressed in New Zealand dollar terms, and as such are the returns to New Zealand investors. Returns shown for periods of one year or more are annualised.

These are not necessarily the returns individual investors will receive as this will depend on the prices at which units are purchased and sold, the dates of these transactions and any additional contributions or withdrawals made during the period.

Past performance is not indicative of future performance and is not guaranteed by any party.

Returns are after the annual management fee and tax. No allowance has been made for any entry fees.

These returns assume that no rebate of the annual management fee has been applied. Rebates may currently apply for investments exceeding \$50,000.

The information has been derived from sources believed to be accurate at the time of issue. None of AMP Services (NZ) Limited, AMP Life Limited (incorporated in New South Wales, Australia ABN 84 079 300 379) the underlying fund managers, any related companies or any other person guarantees the AMP Plan or the Insurance Bond, any investment in them, or any returns on an investment in them, or gives any warranty of reliability or accuracy, or accepts any responsibility arising in any way including from any error or omission.

**For more information contact your Adviser, or AMP on 0800 808 267.**

AMP Savings and Investments Personal Retirement Plan: Calendar year returns  
as at 30 November 2015



| Investment Fund Name  | Return<br>(% year-to-date) | Return (% calendar year) |        |        |         |         |         |         |        |        |        |
|---|----------------------------|--------------------------|--------|--------|---------|---------|---------|---------|--------|--------|--------|
|   |                            | 2014                     | 2013   | 2012   | 2011    | 2010    | 2009    | 2008    | 2007   | 2006   | 2005   |
| <b>AMP Personal Retirement Plan - closed to new investors</b>         |                            |                          |        |        |         |         |         |         |        |        |        |
| Conservative  | 1.94%                      | 4.78%                    | 2.93%  | 5.14%  | 1.50%   | 3.21%   | 3.50%   | 1.35%   | 1.91%  | 4.79%  | 6.37%  |
| Balanced  | 2.88%                      | 6.80%                    | 8.57%  | 10.01% | -2.84%  | 3.69%   | 7.91%   | -14.32% | 2.43%  | 7.78%  | 10.90% |
| Dynamic   | 3.62%                      | 8.29%                    | 13.55% | 13.44% | -7.38%  | 4.11%   | 11.61%  | -26.87% | 2.02%  | 10.18% | 15.45% |
| OnePath Balanced Plus   | 7.42%                      | 9.76%                    | 12.72% | 12.55% | -1.25%  | 4.80%   | 11.78%  | -16.56% | -0.04% | 6.74%  | 6.92%  |
| Balanced - Other  | 3.00%                      | 6.95%                    | 8.75%  | 10.08% | -2.73%  | 3.67%   | 7.61%   | -16.45% | -0.50% | 8.97%  | 8.17%  |
| Legg Mason Balanced   | 9.25%                      | 4.09%                    | 3.56%  | 11.62% | -8.33%  | 7.93%   | 26.37%  | -31.68% | 2.63%  | 12.54% | 4.09%  |
| NZ Cash   | 1.41%                      | 2.01%                    | 1.68%  | 1.74%  | 2.04%   | 2.12%   | 2.27%   | 5.47%   | 4.85%  | 4.19%  | 3.76%  |
| NZ Fixed Interest   | 2.59%                      | 4.98%                    | -1.26% | 3.47%  | 8.81%   | 4.08%   | 2.33%   | 12.43%  | 2.00%  | 2.98%  | 3.29%  |
| International Fixed Interest  | 1.13%                      | 6.48%                    | 0.33%  | 5.32%  | 2.91%   | 6.32%   | 19.15%  | -4.75%  | 0.80%  | 3.39%  | 5.63%  |
| NZ Property   | 11.10%                     | 6.99%                    | 8.95%  | 5.11%  | -1.53%  | -11.13% | -18.95% | -5.94%  | 13.69% | 14.25% | 9.22%  |
| NZ Shares   | 7.33%                      | 18.80%                   | 11.61% | 24.54% | -4.31%  | 4.02%   | 18.21%  | -31.32% | -1.51% | 19.10% | 9.21%  |
| Strategic NZ Shares   | 8.66%                      | 19.31%                   | 12.56% | 25.35% | -7.36%  | 3.25%   | 18.17%  | -29.41% | -2.53% | 25.24% | 4.29%  |
| International Shares  | 8.64%                      | 8.96%                    | 25.90% | 11.96% | -10.25% | 5.76%   | 19.13%  | -36.59% | -0.39% | 8.03%  | 14.80% |
| Australian Shares   | 3.26%                      | 3.71%                    | -1.50% | 13.48% | -13.20% | 4.89%   | 42.80%  | -36.67% | 9.44%  | 16.90% | 13.10% |
| Asian Shares  | 4.94%                      | 7.65%                    | 14.80% | 11.64% | -15.43% | 4.29%   | 28.36%  | -33.62% | 12.19% | 17.06% | 16.22% |
| Passive International Shares (Hedged)                                 | -0.02%                     | 10.32%                   | 25.56% | 15.51% | -10.30% | 8.94%   | 12.88%  | -39.38% | 6.63%  | 16.05% | 16.37% |
| <b>AMP Passive Personal Retirement Plan - closed to new investors</b> |                            |                          |        |        |         |         |         |         |        |        |        |
| Passive NZ Shares   | 7.44%                      | 14.51%                   | 14.81% | 22.93% | -4.58%  | 1.04%   | 17.26%  | -33.97% | -2.13% | 17.91% | 5.14%  |
| Passive International Shares  | 17.16%                     | 8.43%                    | 23.25% | 7.35%  | -7.63%  | 2.49%   | 4.52%   | -22.66% | -2.43% | 11.21% | 13.76% |
| <b>AMP Insurance Bond - closed to new investors</b>                   |                            |                          |        |        |         |         |         |         |        |        |        |
| Balanced  | 3.32%                      | 7.17%                    | 8.83%  | 10.07% | -3.01%  | 3.85%   | 7.98%   | -14.29% | 1.84%  | 7.50%  | 11.18% |

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